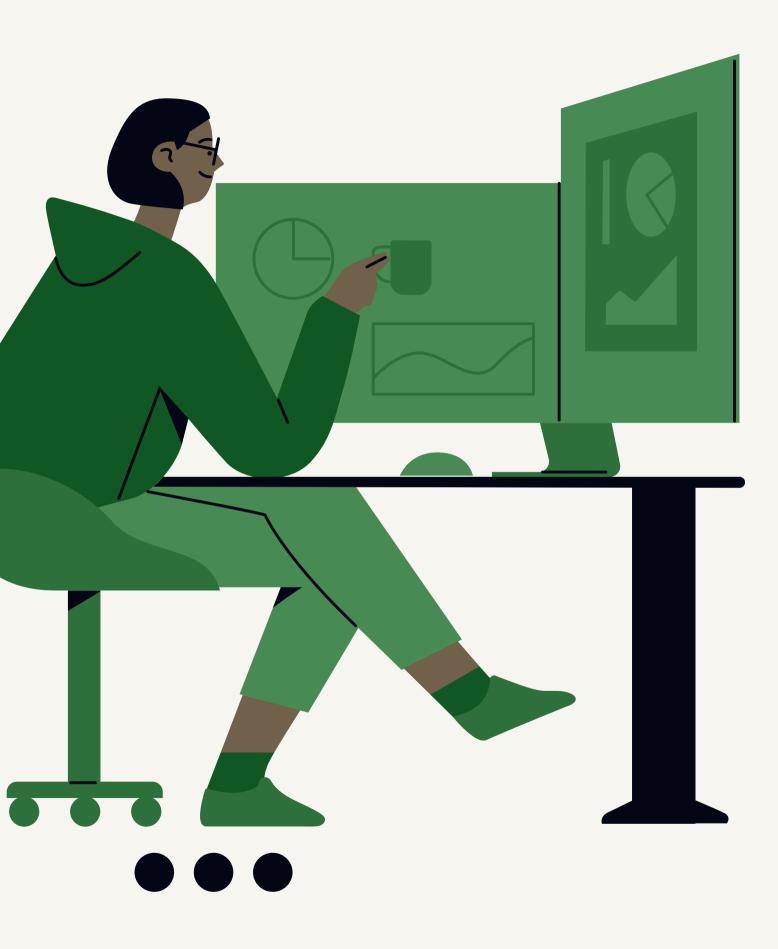
#### HARRIS AND ASSOCIATES

Outreach Engagement Staff Trainings







## **CONTENT LIST**

## 01

## 10

#### Opening

All About Us

#### **Our Projects**

Real Time Impact



#### **Our Goals**

Achievements and Challenges



#### **Let's Connect**

Contact Information





## ALL ABOUT US

#### Who We Are ?

An Ancillary Consultancy, Est, 2015, WSOB, Registered in SAM.GOV NAICS Codes: 54161, 541611, 541612

#### What We Do?

Fill gaps in services through collaboration across industries to strengthen communities

#### How We Work?

We facilitate and manage relationships both internally and externally for corporations, organizations and community groups.







## OWNER AND OPERATOR

#### **Alexis Harris**

<u>Areas of Expertise:</u> Hospitality Harm Reduction Conflict Resolution



#### HARRIS AND ASSOCIATES -

#### **Bridging Gap in Services**

<u>Services Offered:</u> Public Speaking Staff Trainings Community Outreach Social Impact Partner



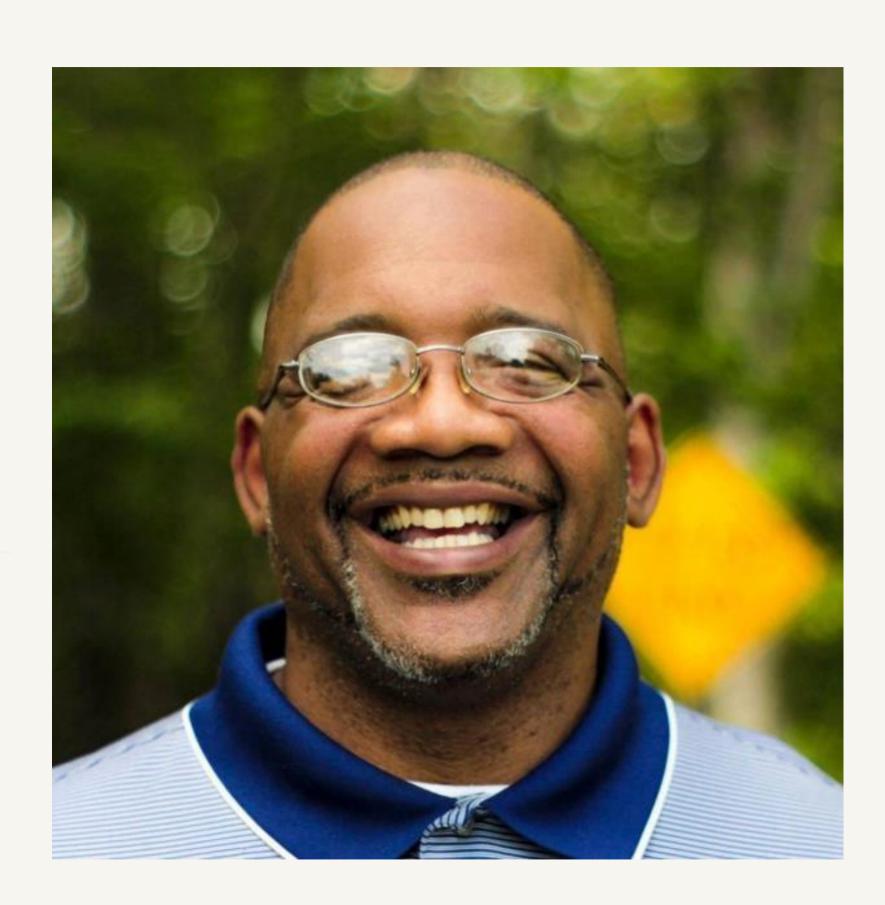
## LOBBYIST AND STRATEGIST

#### **Michael "Coach" Harris**

<u>Areas of Expertise:</u> MBA, HR Navy Veteran GA Lobbyist Master Networker

#### **Real Time Relationships**

<u>Services Offered:</u> Public Speaking Networking Seminars ESG Opportunities Social Impact Partner





We are able to achieve our mission by creating collaborative partnerships and industry specific programs for our clients.

Siloed work is creating gaps in services and gaps in data. Information sharing and collaboration are necessary to build a sustainable supply chain



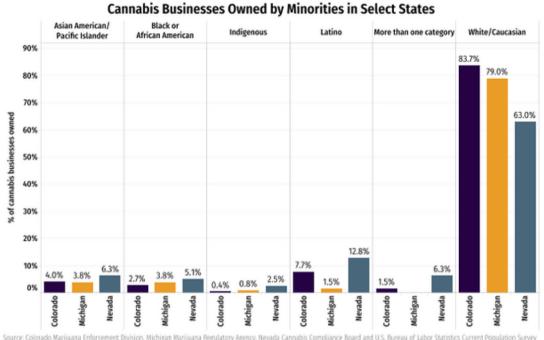
## **OUR MISSION**

#### **To facilitate solution based services across** all industries for hemp and cannabis parallel transitioning.

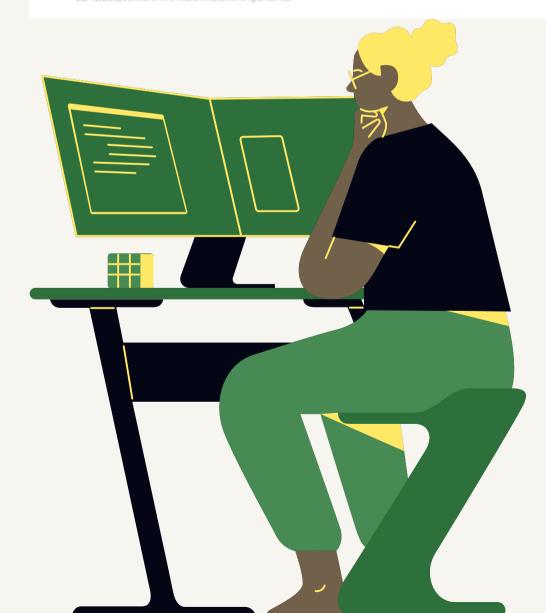
#### **1.Acknowledging Problems - They Do Exsist**

#### **MINORITIES IN THE CANNABIS INDUSTRY**

Chart 1.05: Cannabis Businesses Owned by Minorities in Select States



Source: Contrado Manjuana Enforcement Division, Michigan Manjuana regulatory Agency, Newada Cannados Computance Board and U.S. Bulleau or Labor Satobos Current Population Survey © 1212 MIB/2014/ a division of Anne Hallman Ventures (n. All rights reserved.



OUR V Secure Certifications



Increase Representation In the Industry

## **OUR VISON**



To secure larger contracts and opportunities

To Scale Educational Workshops, Workforce Development and Community Engagement

To Increase Industry Participation in Women, Children and Under Represented Populations for Agribusiness Leadership



### OUR TARGET ••• Those Who Need Education

Geneticist, Farmers, Real Estate Agents, Machinery Owners and Operators, Doctors, Attorneys, Nurses, Consumers, Patients, Logistics, etc.



For Policy For Buildings For Machinery For Seeds For Services For End Products For Consumption

#### **Filling Gaps Through Teachable Moments**



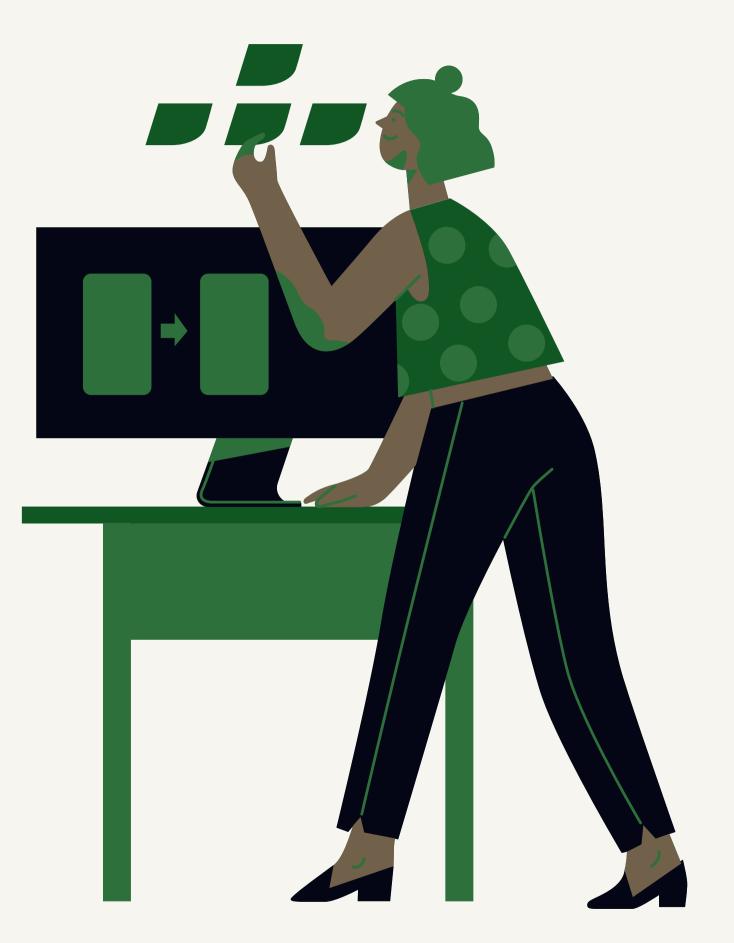


## **LET'S DISCUSS OUR STRATEGY**



#### Planning

We assist our clients with project based work to attain micro goals





#### **Budget Allocation**

We identify resources within exsisting networks to fund community actions



#### **Scale Production**

We identify community leaders and support their exsisting missions



#### **Amplify Voices**

We do not silence the voices of anyone in our supply chain. Everyone has input and it should be considered



#### **Building with Clients Where They Are**





## **OUR VALUES**

#### **Values Description**

between networks.



#### **Honesty**

Corporations and Citizens lack information to make informed decisions. Who's funding the education gap?



#### Respect

When funding is available most qualified service providers are overlooked due to bias or business development needs.



#### Transparency

Leaders have to be honest with themselves and others... about inclusion, actions and intervention



#### **Changing the Narrative in Real Time**



## ••• WHAT OUR WORK LOOKS LIKE IN REAL TIME











# 



## **OUR PROJECTS**

Scan the links to see some of our past projects.



## OUR ACHIEVEMENTS AND CHALLENGES



**Award One** 2018 First CBD Eat and Learn at Georgia's State Captiol



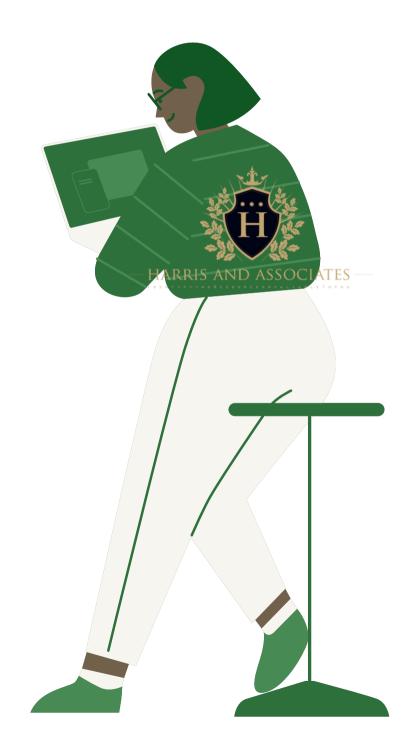
**Award Two** First Cannabis CLEs Offered in Georgia



**Award Three** Announced Georgia's First Urban Hemp Farm Site



**Award Four** Youngest Melanated Speaker at NOCO 2022



#### **Operating in Our Power**



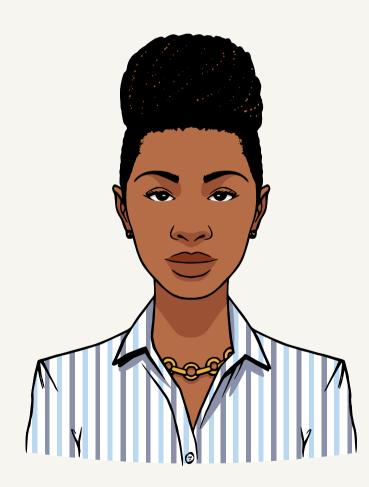
#### IN-KIND SERVICES OFFERED ANNUALLY

We utilize social capitol to create first time experiences that lead to change.

#### **Challenges**

- Visibility amongst established consultancies (PR)
- Specialized Degrees & Corporate History for Competitive Edge
- Market Realization; Hemp Still has Negative Stigma
- Funding for Non Traditional Strategies

## CONSULTING HARRIS IS YOUR CHOICE





Networks



Investing through Consulting Harris Means Investing in Communities Through *Social Impact and Corporate Responsibility* 



**Opportunity to Invest With An** Emerging Leader in Hemp



#### Our Knowledge and Skills Accelerate Actions Amongst

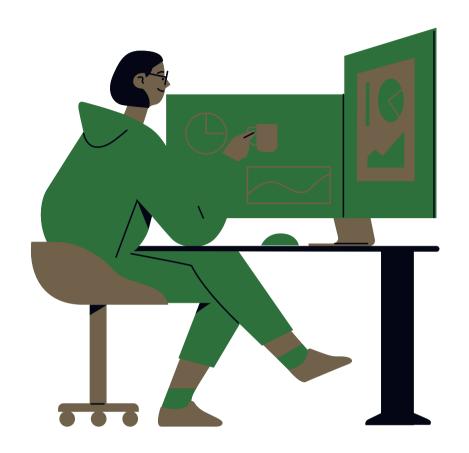




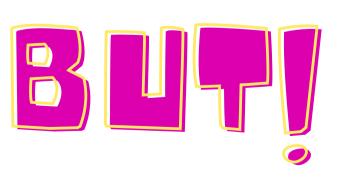




## **OVERVIEW OF OUR ACTIONS**



- **1.Acknowledging Problems They Do Exsist**
- 2. Filling Gaps Through Teachable Moments
- 3. Changing the Narrative in Real Time
- 4. Building with Clients Where They Are
- **5. Operating in Our Power**



- Ancillary Services have qualitative value <u>NOT</u> being captured
  Qualified service providers are often overlooked for traditional
- Qualified service providers are often ove funding opportunities
- Funding Models and Strategies would be pilot based and may not yield a financial return therefore branding and social capital must be retained through data



# How You Can Be the Change

Corporate

Business





## Special Elite

## VIP



## **SPONSORSHIP**



#### **Special Elite Sponsor**

\$10,000 Quarterly for collaborative outreach



#### **Corporate Sponsor** \$10,000 Semi Annually for collaborative outreach



#### **Business Sponsor**

\$10,000 Q1 single collaborative outreach opportunity



#### **VIP Sponsor**

\$10,000 donation for existing event



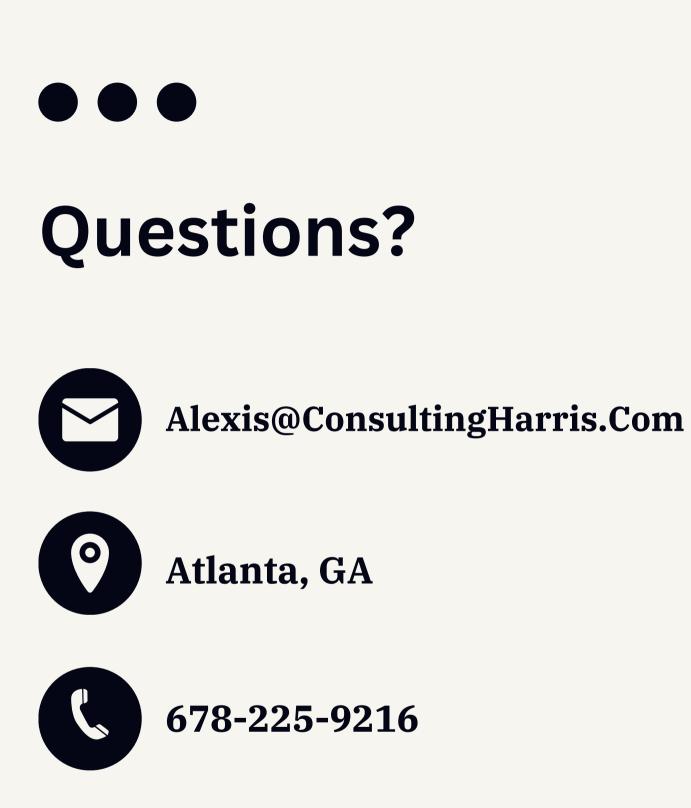
#### **Building with Clients Where They Are** Webinars Trainings **Networking Events**

## Sponsorship Outcomes

Co- Branding Education Events Community Development







#### WWW.CONSULTINGHARRIS.COM



## LET'S STAY CONNECTED



#### **@ConsultingHarris**

#### - HARRIS AND ASSOCIATE







#### - HARRIS AND ASSOCIATES